

equinox  
part of your team

# Business Overview



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# Our Mission

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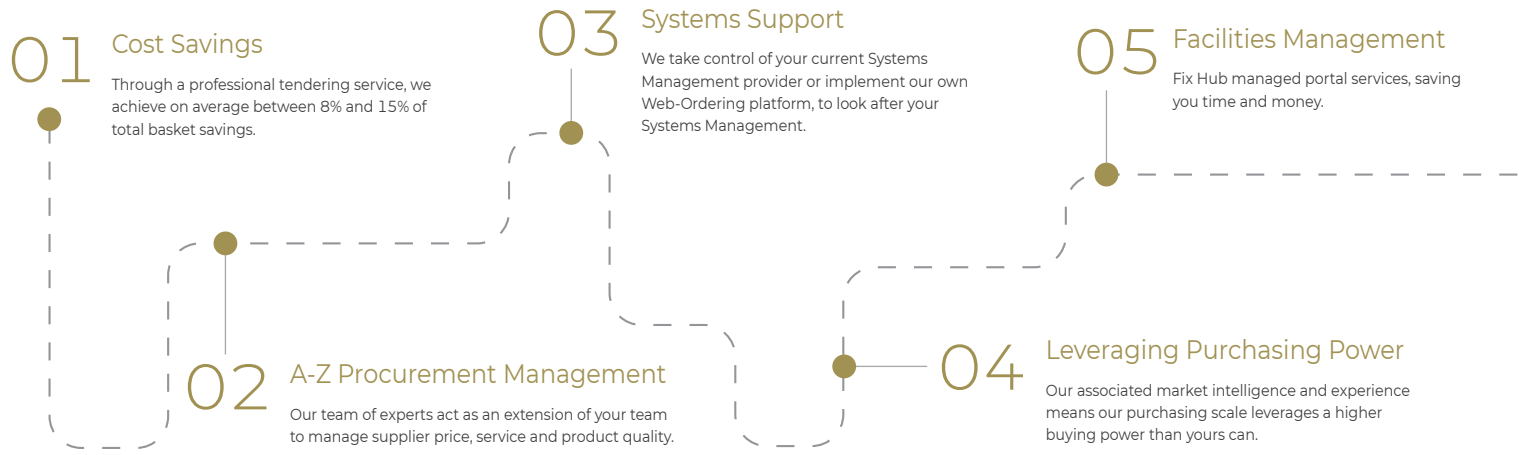
At Equinox Solutions, we can help any business within the catering industry to save money. As the largest independent solutions provider in the field, our trusted experts offer the experience and knowledge to find and create savings, on behalf of your business.

We provide tailored solutions across all areas of Procurement, Supply Chain Services, Facilities Management and Systems Management (E-Procurement Services), bespoke to your business requirements.

We care about providing solutions to solve your supply chain stresses and take control of your management systems. We act with agility and loyalty, to work as a proactive partner to your procurement problems.

# Our Process

With all of our services, we offer a risk-free initial meeting to discuss your business requirements.

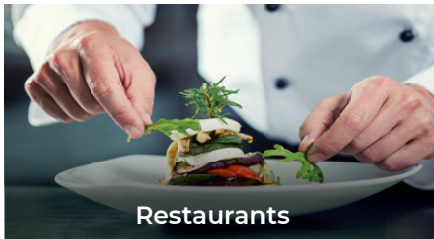


# Some Of Our Clients



# Sectors

We work across all sectors of the catering industry, including the following:



# Our Procurement Proposition

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At Equinox Solutions, ensuring the best price, quality and service is our top priority.

Our procurement process begins with a professional and bespoke tendering and bench-marking service to ensure optimum pricing is achieved.

We are often able to secure the best value for your business without the need to change suppliers, due to our industry-leading reputation and invaluable supplier relationships.

If greater efficiencies are found in switching your existing suppliers, our complete A-Z project management ensures smooth and seamless mobilisation for new suppliers.

Equinox will cover supplier due diligence services, taking control of all RTM (Route to Market) and manufacturer certification / accreditation, both new and incumbent.

We then provide a complete supplier-contract managed service, across supply chain and category management.





# Our Systems Management Proposition

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We are super-users across multiple Systems Management platforms. Providing our expertise and taking control of your current day-to-day management of systems.

Alternatively, we also provide a Web-Ordering Platform, should this service be required by your business.

From handling ordering procedures, chasing late deliveries to regulating pricing, we offer support across areas in:

- Online Ordering
- Inventory Management
- Price File Management
- Recipe and Menu Management
- Purchase to Pay
- EPS Systems (Electronic Point of Sale)

We pride ourselves in providing complete project management and a system implementation service, so you don't have to.



# Equinox FM Solutions

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Equinox Solutions understands Facilities Management can be both difficult and time consuming.

That's why we provide a nationwide FM Solution, tailored to the specific needs of your business.

Our FM solutions are ideal if you don't have the capacity to ensure Facilities Management requirements are properly met, or if you don't have access to Computerised Maintenance Management Software (CMMS).

Equinox is also a great solution if you need to free up valuable time, save on labour costs, or need reassurance that you have a reliable and organised structure in place.

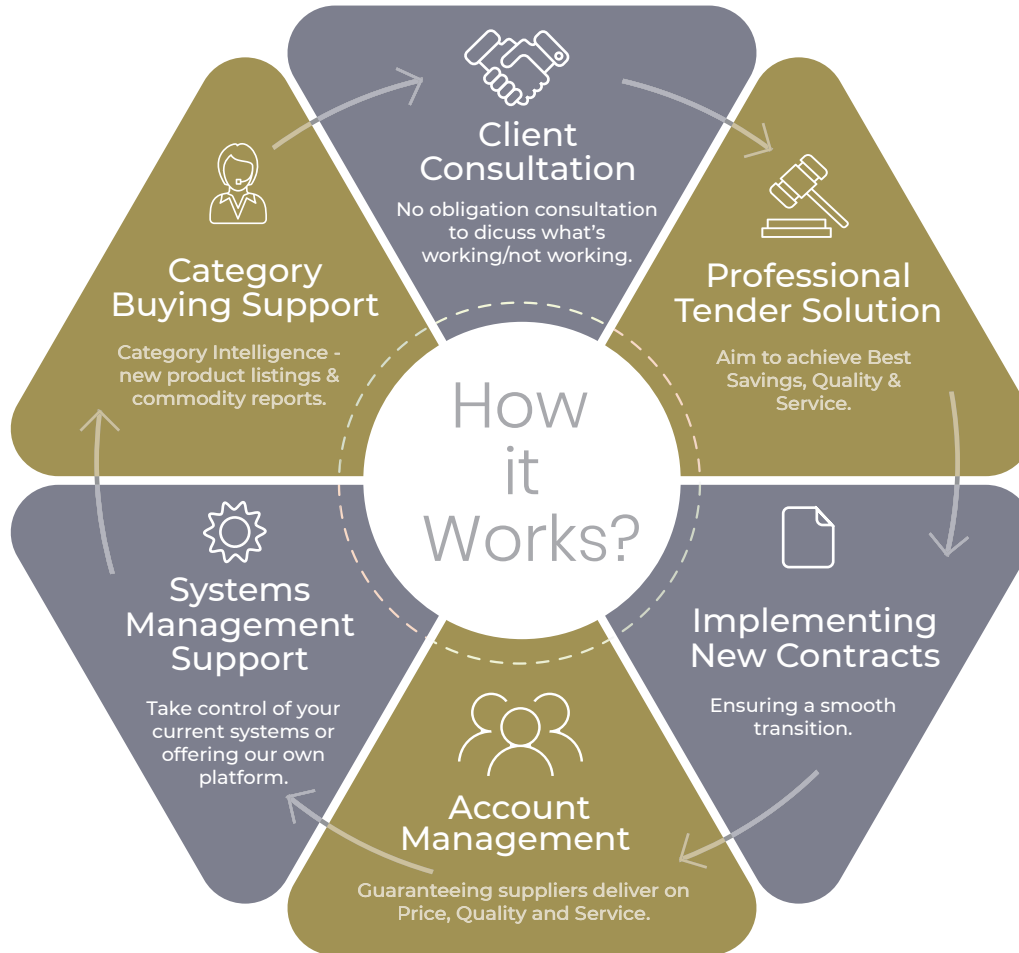
We do all this by providing a fully managed portal with a tried and tested contractor base. The portal is regularly monitored and reviewed to ensure a consistent and reliable delivery of service.



# Our Aim

Working as part of your team, we aim to deliver:


- ✓ Best Price
- ✓ Great Quality
- ✓ Improved Service
- ✓ Proven Supply Base
- ✓ Dedicated Support
- ✓ System Management Expertise
- ✓ Control of FM Spend
- ✓ Compliance
- ✓ Market Intelligence






# Get in touch

for a free, friendly chat about the solutions we can offer you and your business.

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